

How Superstar EAs
Organize, Standardize,
and Optimize

Spotlight Session

Administrative Professionals Conference



Molly Denham

CEO/Founder

• I'm a 22 year Air Force veteran. I have trained as an Administrative Assistant my entire career.

 I started my own 1-woman admin company providing support to retired military and DoD members. I then expanded and created VEXA Services.

 Today's software wasn't helping me do my job effectively. I teamed with a much smarter friend and created VEXA Software.



VEXA Software

Software *for* Executive Assistants build *by* Executive Assistants

- Meet my principals
- Make it work

- Your "make it work" moment(s)
- VAST introduction



Meet my Principals





Micro-Detailer

- Wants all the minutia for every event
- Who is hosting
- What is her role
- What does the event look like
- Who is she seated with
- Does she need to bring a gift





International Traveler

- All travel must be tracked
- Has government clearance
 so it must also be reported
- Flight
- Visa
- Immunization
- Hotel
- Ground transportation
- Local contacts
- Embassy information
- STEP







The Assistant

- I need to know everything about everyone
- Spouses and kids
- School
- Vehicle information
- Allergies
- Drink preference
- Travel preference



Make it WORK







Reuters: State of the Market: An Update on Design Matur

Save

More actions +

Micro-Detailer

(-04:00) Eastern Time - New York Time zone



- As SMRs inch ever-closer to market-readiness, the industry is hitting milestones in research, design, and manufacturing every month. In this session, reactor developers update the community on:
- . The latest innovations and disruptions in the science of reactor development
- The expected manufacturing and deployment timelines
 Their development journey so far and lessons learned
- Speakers: Tom Samson (CEO, Rolls Royce SMR), Dr. Jose Reyes (CTO, NuScale), Mr Robert. Braun (Senior Vice President & Chief Operating Officer, ARC Clean Energy)

Moderator: Hon. Jeffrey Merrifield

E Create meeting notes







Family members attending: Spouse - Mrs. (Cindy) last name

Daughter - Mrs. (Samantha) last name Daughter - Ms. (Rebecca) last name Son - Mr. Daniel last name

Family Friend - Ms. (Regina) last name Mother-in-Law - Ms. (Lib) last name Sister-in-Law - Ms. (Erika) last name

Among Those Attending (in alphabetical:

The Honorable Charles A. Blanchard, General Counsel of the U.S. Department of

General Carrol H. Chandler, USAF, Vice Chief of Staff of the U.S. Air Force and Mrs. Chandler

Vice Admiral Bruce Clingan, USN, Deputy Chief of Naval Operations for Operations, Plans and Strategy (N3/N5)

The Honorable Erin C. Conaton, Under Secretary of the Air Force The Honorable Michael B. Donley, Secretary of the Air Force and Mrs. (Gail) Donley

The Honorable Daniel B. Ginsberg, Assistant Secretary of the Air Force for Manpower and Reserve Affairs

Lieutenant General Richard Harding, USAF, Judge Advocate General Headquarters U.S. Air Force

General Tom Hobbins, USAF (Ret.) and Mrs. Hobbins Ambassador Eric John

Lieutenant General Darrell Jones, USAF, Deputy Chief of Staff for Manpower,

Personnel and Services, Headquarters U.S. Air Force General Craig McKinley, USAF, Chief, National Guard Bureau General Duncan McNabb, USAF, Commander, U.S. Transportation Command

Lieutenant General Christopher Miller, USAF, Deputy Chief of Staff for Strategic Plans and Programs, Headquarters U.S. Air Force

The Honorable Jamie M. Morin, Assistant Secretary of the Air Force for Financial Management and Comptroller

Admiral Michael G. Mullen, USN, Chairman of the Joint Chiefs of Staff General Richard Myers, USAF (Ret.) and Mrs. (Mary Jo) Myers

Lieutenant General Richard Newton, USAF, Assistant Vice Chief of Staff and Director, Air Staff and Mrs. Newton

The Honorable James Roche and Mrs. Roche

Lieutenant General Marc Rogers, USAF, Inspector General of the Air Force, Office of the Secretary of the Air Force

Vice Admiral Bill Sullivan, USN, (Ret.)

Lieutenant General Harry Wyatt III, USAF, Director, Air National Guard The Honorable Terry A. Yonkers, Assistant Secretary of the Air Force for Installations, Environment and Logistics

Attachments:

Biography of Lieutenant General Breedlove

As of: 17-Aug-22.

Page 1 of 2 573 words D Text Predictions: On Accessibility: Unavailable



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avel - Greece	6 more	5 more			06:00 Weekly Update w/Ricl	 00:00 Lufthansa 1707
			2 more	4 more	3 more	o 02:10 Lufthansa 2532
	4	5	6	7	8	9
			Travel - UK			
	Independence Day 02:30 IP3 Mtg w/Jon Lowth	10:30 IP3 Weekly Update w/ more	10:30 Marisa Drew	03:00 AFF Partner Breakfas more	04:00 Call with Marissa Drev more	05:00 HOLD - Ashok Pur
10	11	12	13	14	15	16
avel - UK			Travel - Zambia			Travel - UK
	09:00 Ashok Puri 7 more	10:00 IP3 Mtg w/Ralph Hun more	o 01:25 Emirates Air 713	© 09:00 Board of Directors Me 2 more	03:30 Zambia MOU Signing more	o 01:40 Emirates Air 005
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avel - UK						
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24	25	26	27	28	29	30
avel - UK		09:00 IP3 Mtg w/Korn Ferry	Travel - NJ	9 10:00 ANP Weekly Africa Us	08:30 IP3 Call w/GEN Keane	
11:30 IP3 Mtg w/Bosun Ore	o 07:15 United 919	• 10:30 IP3 Weekly Update w/ 4 more	08:10 Amtrak: 56 Vermonter more	10:00 ANP Weekly Africa Ug 4 more	09:30 Weekly Update w/Ricl more	
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	• 13:00 IP3/ANP Managemen		 10:00 IP3 Mtg w/Annie Char 	■ 09:00 IP3 <> DIGITAL NATIO	• 13:00 IP3 Weekly Update w/	

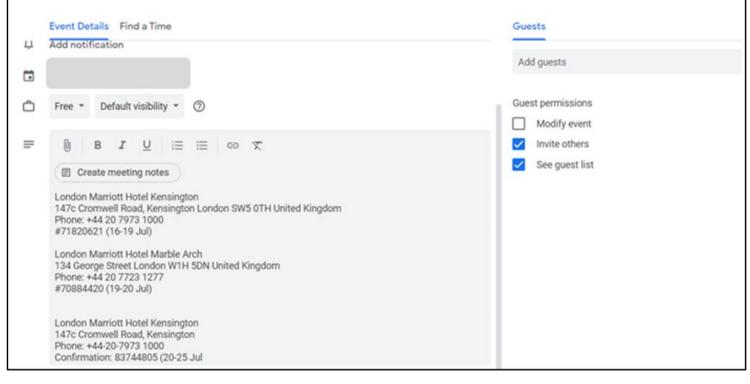


× Travel - UK

Save

More actions *

International Traveler







Traveler Name

Visit to

City, State/Country City, State/Country City, State/Country

27 May - 15 July 2022

US Embassy, UK 33 Nine Elms Lane Lendon SW11 7US +44 0 20 7499 9000

US Embassy, Bulgaria 16, Kozyak Street Sofia 1408, Bulgaria +359 2 937 5100

Monday, 27 June 2022 **Washington DC**

Dress: Travel Casual

Washington DC: 78/59

Depart Dulles enroute Frankfurt o United 932

o Confirmation: IVQD2G

o FT: 8:20 min (ADV clock 6 hours)

Tuesday, 28 June 2022 Sofia, Bulgaria

> Dress: Travel Casual Sefia: 82/59 4

Arrive Frankfurt

IP3 Weekly Update w/BDD o Via Google Meet 1630

Depart Frankfurt enroute Sofia

o United 9270 (Lufthansa)

o Confirmation: IVQD2G

o FT: 2:10 min Arrive Sofia

Depart enroute Sense Hotel

o Via Uber/Taxi o DT: 0:10 mins

Arrive Sense Hotel

o 16 Tsar Osvoboditel Boulevard Sofia 1000 Bulgaria o Front Desk: +359 2 446 2500

o Confirmation: 84191689

Wednesday, 29 June 2022 Sofia, Bulgaria

Create and Share Request

Adobe Acrobat

Adobe PDF Signatures

Dress: Business Sofia: 84/60 4

Comments Comments

Molly Denham

Dictate

Voice Editor Reuse Files

At Leisure Depart enroute Elieff Center for Education and Culture

o Uber/Taxi o DT: 0:15 min

Arrive Elieff Center, 1700 Studentski Kompleks

Atlantic Club Energy Dissected 2.0

Ø Find →

& Replace

o Dr Solomon Passy, President Atlantic Club

o David Evans, President American University in Bulgaria

Keynote Address

o HE Hero Mustafa, Amh to US in Bulgaria o RDML Mike Hewist, CEO IP3

a Alexander Nikolov, Mof. of Bulgaria

Roadmaps to Action: What is required to generate energy security at a national, European, and international level?

o Moderator: Amb Elena Poptodorova, VP Atlantic Club

o Panelists: Amh Richard Morningstar, Vladimir Milov, Eadoslav Ribarski, Dr Mikhail Krutikhin, Vitor Nasr

Aligning the Energy Policies - Transfer of Technology and Business Models from South to North

o Moderator: Andrey Bachyarov, CEO Bica Services and Anthil

o Panelists: Alexanra, Sdoukou, Lukas Mandl, Dirk Bushle,

Edward Friedman, Kiril Boshov

Renewables as Investment in Volatile Energy Markets

o Moderator: Kalovan Staykov, Chief Economist EMI o Panelists: Amb Ilyan Vasiley, Milko Koyachey, Boyko Nitsoy,

Miglena Stoilova

Adjourn

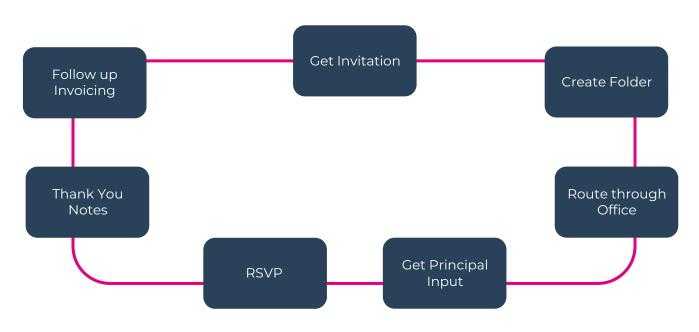








Independent Consultant





My Fix

			INVIT			
	EVENT	DETAILS				
From	John Doe, VP Test Co					
Event	Annual 4th July Celebration					
ocation	Washington DC					
Date	04-Jul-21	Time	5pm			
Dress	Casual	Cost	\$50.00			
Honorarium:			☐ Invoice Required			
penses:						
temarks	This is the third yes participate. You di but did aftend pres	d not go last yea				

	ADMINI	STRATIVE		Home Page
eceived	01-May-21			rage
SVP by	30-Jun-21			
hone	(999) 999-9999			-
mks	Event contact 3d joanne doe@sa	odnine, imple com		
Conflicts:	currently available	ie should you like to attend	1 ^	
				Į.



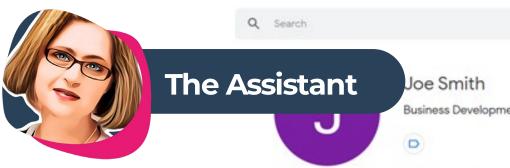
Independent Consultant

	EVENT	DETAILS		Honorarium:	ATT	ENDANCE
rom	John Doe, VP Test Co				Attend?	Yes 🕝 No 🗀
					Guest Invited?	Yes 🕝 No 📋
ivent	Annual 4th July Celebr	ration		Expenses Paid.	Guest Attend?	Yes 🖸 No 🗌
		2003200			Your Comments	
ocation	Washington DC				We will have the grandkid this is a family event. If so,	is during that time, find out if we will attend, if not, regret
Date	04-Jul-22	1400		Availability	•	
Auto	0400-22	Time	5pm	You are currently available should	1	
ress	Casual	Cost	\$50.00	you like to attend.		
	participate. You did no did attend previous tw		npoud*50/11300			
						Print hers -
					Home Dage	
					Home Page	E-



My Fix

Event A	John Doe, VP Test Co Annual 4th July Celebra Washington DC	ation		Attendance?		100	RSVP/POC INFORMATION		
		ation			SCHEDULING Affendance? Yes □ No ☑		Phone (999) 999-9999		
Location V	Washington DC			Guest Invited? Guest Attend?	Yes No No Y	Invite Link: RSVP Inform	link to actual invitation nation		
		Washington DC				Event contact. Joanne, joanne doe@sample.com			
Date 0	04-Jul-22	-10	_	Comments		This is not a	family event so regret was submitted		
Date 0	PFOUREE	Time	5pm	find out if this is a fam	ndkids during that time, ally event. If so, we will				
Dress C	Casual	Cost	\$50.00	attend, if not regret					
Honorarium:			☐ Invoice Required						
Expenses									
parti	is the third year we ha cipate. You did not go attend previous two yea	last year du							
							Complete:		
Conflicts: You er	Conflicts: You are currently evaletible should you like to attend.		aftend.		Complete Complete		12-Sep-21		



Business Development • VEXA Services



Edit



Contact details

- smith@vexaservices.com Home
- (555) 123-4567 · Mobile
- 123-45-7890

4 May 1968

New York City NY

Gray Nissan Rogue

VA - UBG1234

VA: A12349876

Allergies: garlic

Diet Coke (doesn't like coffee)

Favorite restaurant when in DC: Old Ebbitt Grill

Prefers United Airline (aisle seat only)

Does not take meetings on Fridays

Introduction from Amanda (Dec 2019 UK trip)

EA: Lisa Pimm

Your "Make it Work" Moments



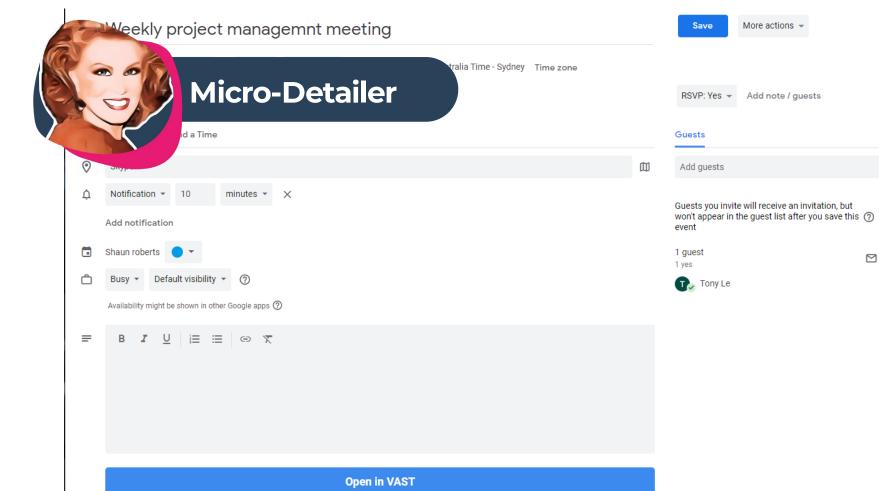
A BETTER Way



VAST

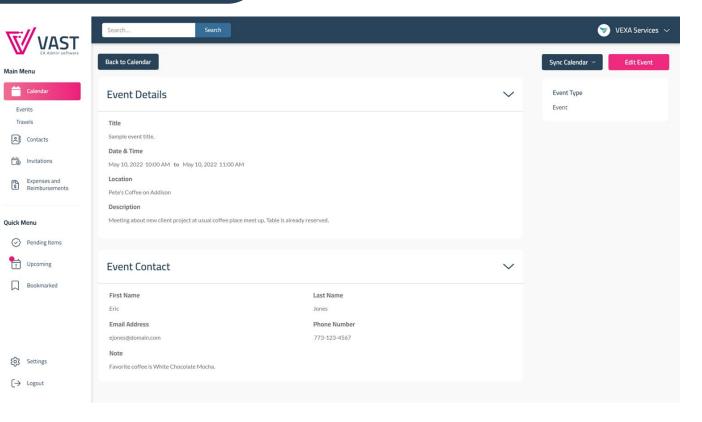
- Created by EAs for EAs
- Sits on top of Google and Outlook
- No need to transfer to an entire new system
- Easy, intuitive forms
- Get rid of homegrown templates, forms, spreadsheets and databases
- Make your work life easier and better organized

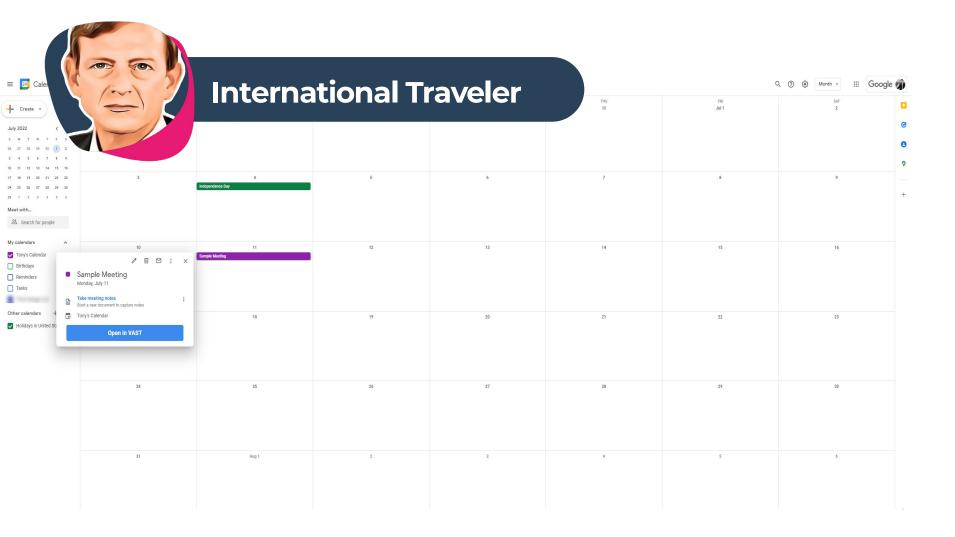


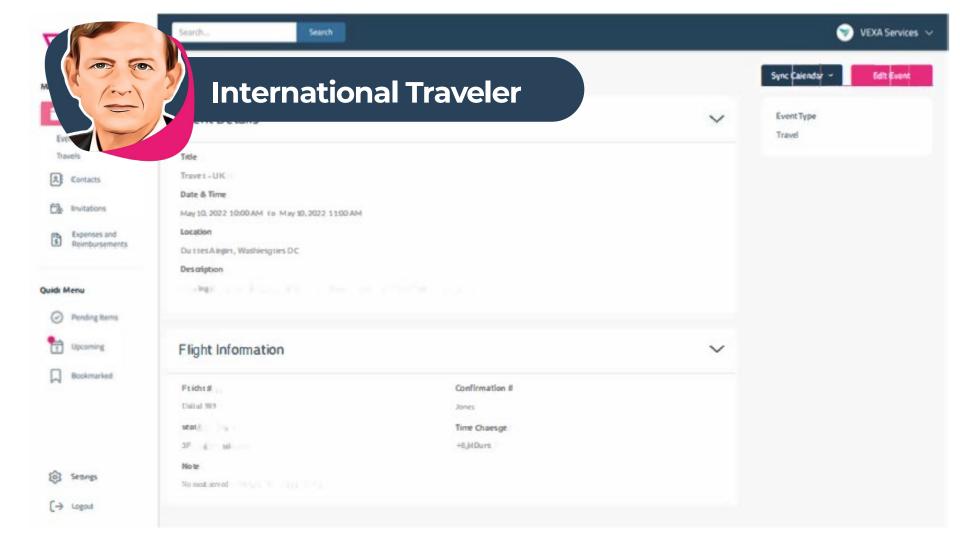




Micro-Detailer



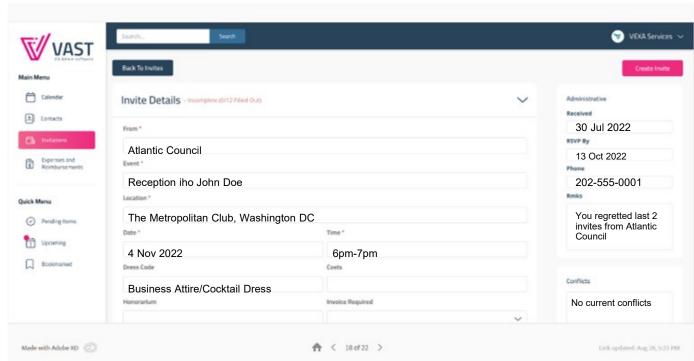






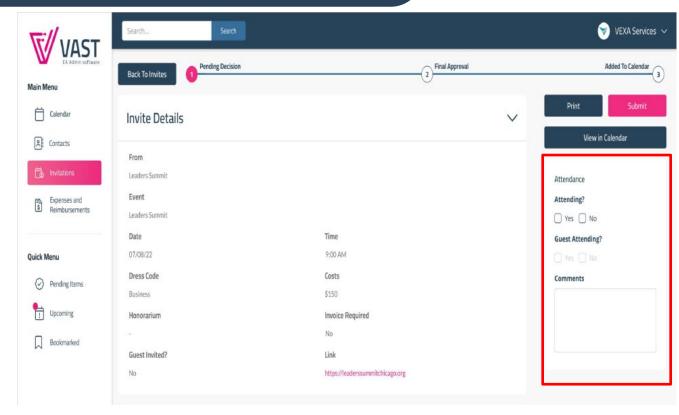
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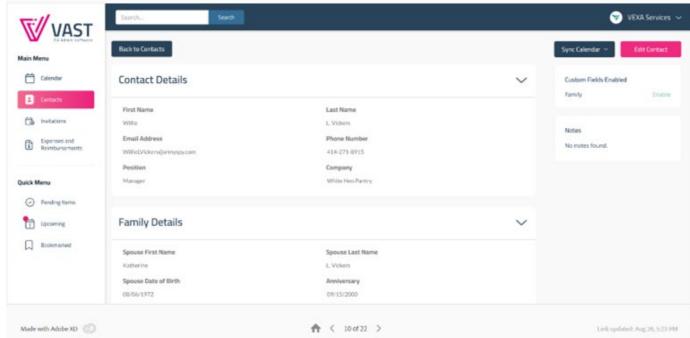
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The Assistant

VAST - Mockups v1 > Contacts - Contact Details



Wrap Up

Software *for* Executive Assistants build *by* Executive Assistants

- Meet my principals
- Make it work

- Your "make it work" moment(s)
- VAST introduction



